

# 8th Annual SBA Southern California Small Business and Government Contracting Conference

Irvine Marriott | 18000 Von Karman Avenue | Irvine, CA 92612

**April 12, 2018**

Schedule		Room
7:00am	<b>Registration &amp; Continental Breakfast</b>	Exhibit Hall
8:00am	<b>Opening Remarks and Special Recognition</b> Karen Burgess, Lead BOS – U.S. Small Business Administration Rachel Baranick, Deputy District Director – U.S. Small Business Administration	Grand Ballroom
8:45-9:00am	<b>Break</b>	
<b>Matchmaking - Session 1 (9:00am - 11:00am)</b>		Salon D&E
9:00-9:50am	<u><b>Cybersecurity</b></u> <i>IMRI/Cytellix Cybersecurity</i>	Santa Barbara
	<u><b>How to Become a GSA Contractor</b></u> <i>General Services Administration</i>	Newport Beach
	<u><b>Social Media</b></u> <i>SocialPhoto, Inc.</i>	Irvine
9:50am-10:00am <b>Break</b>		
10:00-10:50am	<u><b>Navigating the Mentor Protégé Process Including JVs &amp; the New SBA All Small Program</b></u> <i>U.S. Small Business Administration</i>	Santa Barbara
	<u><b>How to Do Business With Southern California Edison</b></u> <i>TBD</i>	Newport Beach
	<u><b>How to Do Business with the Department of General Services-Procurement Division (DGS-PD), Riverside County and County of Orange</b></u> <i>DGS-PD, County of Riverside, County of Orange</i>	Irvine
10:50am-11:00am <b>Break</b>		
11:00-12:45pm	<u><b>Lunch Program</b></u> Adalberto Quijada, District Director - U.S. Small Business Administration Mike Vallenti, Regional Administrator SBA Deputy Administrator, Ms. Allie Coetzee Leslie Mike Daniel, Regional Director - Orange County/Inland Empire Small Business Development Cener Network Small Business Tax Reform Initiative	Grand Ballroom
12:45-1:00pm <b>Break / Networking Opportunity</b>		
<b>Matchmaking - Session 2 (1:00pm - 3:00pm)</b>		Salon D&E
1:00-1:50pm	<u><b>Government Contracting Strategy</b></u> <i>Will Pannier, Esq.</i>	Santa Barbara
	<u><b>Bonding Education &amp; Access to Capital for Small Business Owners</b></u> <i>Blue Gate Bank, Summit Financial Services, Heis Surety and Insurance Services, Inc.</i>	Newport Beach
	<u><b>Accounting &amp; Auditing for Government Contracts</b></u> <i>CAK International, LLC</i>	Irvine